

Genaire Gets Contract To Manufacture Most Of World's Plane Skis

Genaire Ltd., the Niagara township aeronautical firm, has been awarded a contract that will mean cornering 90 per cent of the world market for plane skis.

The contract will not mean any immediate increase in staff but about 70 per cent of the skis manufactured will be for export.

Val Sidlauskas, production manager for the firm which has its plant at Niagara District Airport, said today that Genaire will manufacture two makes of snow skis for the world market.

Most skis were previously made in the United States.

Under the agreement with FluiDyne Engineering Corp. in Minneapolis, Minn., Genaire will be responsible for the sale and distribution of skis in Canada and other Commonwealth countries while the American company will appoint distributors for other centres in the world market.

In a prepared statement, G. R. Wooll, managing director of Genaire, said the arrangement was appealing to his company because it represents further diversification and export potential.

Standard - Oct 6/64